



The Voice of Real Estate In Atlanta



ARA REALTOR® APPLICATION

(LICENSED INDIVIDUALS)

As a REALTOR® member of our Association, you are entitled to a number of great services, discounts and benefits offered at the local, state and national levels. As the oldest and largest local Association in the state, we offer the widest array of services for our membership. Throughout the year, there are several events, programs and committees in which you may participate.

Your membership in the Atlanta REALTORS® Association is an investment in your career and your profession. Please be sure to take full advantage of all ARA's benefits and to capitalize on the investment in yourself as a member of the Atlanta REALTORS® Association.

COMMUNICATION

Know your industry and empower your marketing through:

- Member Mailing Labels
- www.atlantarealtors.com
- ARA email updates
- Georgia REALTOR® Magazine
- GAR website – www.garealtor.com
- NAR REALTOR® Magazine
- NAR website – www.nar.realtor

COST SAVINGS

Your membership can translate into over a thousand dollars' worth of savings as you will have access to:

- Arbitration & Mediation Services
- Georgia Association of REALTORS® Contracts
- GAR's Free Legal Helpline
- REALTOR® Insurance Marketplace – Shop for Auto, Dental, Errors & Omissions, Health, Pet, and Vision Insurance at www.realtorsinsurancemarketplace.com
- REALTOR® Member Discounts – Enjoy discounts from Avis, Budget, Dell, FedEx, Hertz, Lenovo, Sprint, Office Depot, among others.

For more information, visit www.atlantarealtors.com/benefits

The Atlanta REALTORS® Association is all about you!

Join a committee, attend the events and get involved!
Volunteer online at: atlantarealtors.com/committees

EDUCATION

Membership provides you with eighteen (18) hours of FREE Continuing Education classes each year.

Discounted Continuing Education, Broker, and Designation courses are offered through the Capitus Real Estate Learning Center – www.capituslearning.com

GOVERNMENTAL AFFAIRS

Membership in the Atlanta REALTORS® Association makes you part of one of the most powerful and influential grassroots lobbying efforts in the country. Monthly governmental updates keep you abreast of the latest local, state and federal real estate issues affecting the industry. We encourage all members to become involved and support RPAC - REALTORS® Political Action Committee, at www.atlantarealtors.com/rpac.

NETWORKING OPPORTUNITIES

Realizing that networking is a vital part of a successful career in real estate, ARA provides numerous opportunities for the entire real estate industry to come together, including several annual events.

- Top Producers – recognizes the top 15% of members based on volume and/or sales.
- Annual FUNdraiser Social – ARA's major charitable fundraiser and an exciting networking event.
- Showcase Tradeshaw – largest residential real estate tradeshaw in the southeast developed to bring together brokers and agents with the leading product and service providers.
- Annual Business Meeting – brings together the leaders of our industry and recognizes member achievements.
- High Quality Seminars and Career Building Sessions (non CE courses)
- Chili Cook Off – support RPAC, enjoy amazing chili, and network!
- YPN Events – Young Professionals Network

RECOGNITION

- All members who qualify for Top Producers will be invited to attend our prestigious black tie banquet.
- Many awards are presented to ARA members at the Annual Business Meeting in December.

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MEMBERSHIP REQUIREMENTS

1. A completed membership application submitted to ARA.
2. Membership Fees must be paid.*
3. Attendance at an in-class ARA Local Orientation course offered by the Atlanta REALTORS® Association. This must be completed within 6 months of submitting your application to ARA. Scheduled dates and times of these classes can be found online at www.atlantarealtors.com/orientation.
4. Completion of a qualified New Member Code of Ethics course within 6 months of submitting your application to ARA. For more information, please visit www.atlantarealtors.com/orientation.
5. If you are currently a member of another association or have held membership in the past in the Atlanta REALTORS® and have already completed a New Member Orientation Course, then you do not need to attend one again. You must submit proof of your orientation completion from your previous association in order to bypass these requirements.
6. **Note - Designated REALTORS®** - Membership fees must also be paid per licensed agent within the company. Paying fees on agents within an office does not automatically qualify them for membership; each agent must complete an application and fulfill all necessary requirements.

ARA DESIGNATED REALTOR® / REALTOR® FEE INFORMATION

Annual membership fees for the Designated REALTOR® are calculated at \$450.00. Each licensed agent within the Designated REALTORS® office will also pay \$450.00 in order to become a REALTOR® member of ARA. All agents applying to ARA must pay the fees, fill out an application, attend an Orientation session and complete REALTOR® Code of Ethics training before being approved for full membership.

The portion of dues paid that is spent to lobby the State and Federal governments is not deductible for income tax purposes. GAR has estimated that \$10.41 (10.62%) is the nondeductible portion of 2021 GAR dues. NAR has estimated the nondeductible portion of its 2021 dues to be \$57.00 (or 38%). The entire \$35.00 NAR Consumer Advertising Campaign Assessment qualifies as deductible dues.

DESIGNATED REALTOR® - Defined as the Principal Partner, Corporate Officer, Trustee, or Branch Manager of a Real Estate firm. There is only one Designated REALTOR® per company. The Designated REALTOR® is responsible for paying fees for all licensed agents within his or her organization.

REALTOR® - Defined as any agent within the office of a Designated REALTOR® that holds an active real estate license who becomes a member of ARA.

ARA DESIGNATED REALTOR® / REALTOR® FEES

Prorated Monthly • October 1- September 30 • Fees are subject to change each subsequent year.

MEMBERSHIP YEAR - LOCAL: Oct. 1 - Sept. 30 • **STATE:** Jan. 1 - Dec. 31 • **NATIONAL:** Jan. 1 - Dec. 31

	Local	State	NAR	Subtotal	Application Fee	TOTAL
October	\$167.00	\$98.00	\$185.00	\$450.00	\$70.00	\$520.00
November	\$154.00	\$98.00	\$185.00	\$437.00	\$70.00	\$507.00
December	\$140.00	\$98.00	\$185.00	\$423.00	\$70.00	\$493.00
January	\$126.00	\$98.00	\$185.00	\$409.00	\$70.00	\$479.00
February	\$112.00	\$90.00	\$173.00	\$375.00	\$70.00	\$445.00
March	\$ 98.00	\$82.00	\$160.00	\$340.00	\$70.00	\$410.00
April	\$ 84.00	\$74.00	\$148.00	\$306.00	\$70.00	\$376.00
May	\$ 70.00	\$66.00	\$135.00	\$271.00	\$70.00	\$341.00
June	\$ 56.00	\$58.00	\$123.00	\$237.00	\$70.00	\$307.00
July	\$ 42.00	\$49.00	\$110.00	\$201.00	\$70.00	\$271.00
August	\$167.00	\$98.00	\$185.00	\$450.00	\$70.00	\$520.00
September	\$167.00	\$98.00	\$185.00	\$450.00	\$70.00	\$520.00

* Application Fee is waived for any applicant who is currently a REALTOR® member in good standing or who has had active REALTOR® membership within the past year.

ARA REALTOR® APPLICATION

I am applying for the following category of membership:

- ☐ Designated REALTOR® ☐ Designated REALTOR® - Appraiser ☐ REALTOR® - Managing Broker
☐ REALTOR® - Agent ☐ REALTOR® - Appraiser

Designated REALTORS® must hold one of the following positions within the company.

- ☐ Principal Broker ☐ Principal Appraiser ☐ Partnership ☐ Corporate Officer ☐ Trustee ☐ Manager

APPLICANT INFORMATION

Name (required) _____

Nickname (if applicable) _____

Cell Phone (required) _____

Home Address (required) _____

Apt. # _____

City/State/Zip _____

Real Estate License # (required) _____

Appraisers License (if applicable) _____

Date of Birth (required) _____

Gender ☐ Female ☐ Male

E-Mail (required) _____

Primary Field of Business (examples: General Real Estate, New Homes, Brokerage Management, Property Management, etc.)

Did you take the Salesperson Prelicense course through Capitus Real Estate Learning Center (formerly known as the Georgia Institute of Real Estate) – www.capituslearning.com – Atlanta REALTORS® Center, 5784 Lake Forrest Drive Atlanta, GA 30328?

☐ Yes ☐ No

COMPANY INFORMATION REQUIRED (FIRM HOLDING YOUR LICENSE)

Company Name _____

Company Address _____

City/State/Zip _____

Business Phone _____

Business Fax _____

Firm License # _____

Website Address _____

EVENT REMINDERS & CONTACT PREFERENCES

Preferred Phone Number ☐ Cell ☐ Office

Preferred Mailing Address ☐ Home ☐ Office

Please let us know how you wish to receive reminders for meetings, classes and events that you register to attend. You may select one, both or none.

☐ Email Reminders ☐ Text Reminders

To subscribe to ARA Text Alerts & Reminders, please confirm your mobile number

CURRENT OR PAST MEMBERSHIP OF ANOTHER ASSOCIATION OF REALTORS®

Have you previously held membership in any REALTOR® Association?

☐ Yes ☐ No

If yes, Association name where you held membership: _____

Please indicate any other name your past membership could be listed under: _____

NRDS#: _____

Last active year of membership: _____

If you are a current member of a REALTOR® Association, please indicate whether you are transferring your primary membership to the Atlanta REALTORS® Association or applying for secondary membership in the Atlanta REALTORS® Association.

Membership Type: ☐ Primary - transferring
 ☐ Secondary - in addition to your Primary

Any agent joining the ARA (as a secondary association) who is already a member of another REALTOR® Association in Georgia is only required to pay the local portion of the fees to the ARA; State and National portions should have already been paid to the primary Association for the current fiscal year.

The Annual Membership fees are due on October 1st of each year; however, applications received later than October 31st are calculated on a monthly pro-rated basis. Primary membership fees for the Atlanta REALTORS® Association include fees to the Georgia Association of REALTORS® and the National Association of REALTORS®.

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Have you been found in violation of the Code of Ethics or other membership duties in any Association of REALTORS® in the past three (3) years or are there any such complaints pending?

☐ Yes - provide details as an attachment ☐ No

Have you or your firm been found in violation of state real estate licensing regulations or other laws prohibiting unprofessional conduct rendered by the courts or other lawful authorities within the last three years?

☐ Yes - provide details as an attachment ☐ No

CONSENT AND AUTHORIZATION

In the event of my election, I agree to abide by the Code of Ethics of the National Association of REALTORS®, including the obligation to arbitrate any existing or future disputes with another member in accordance with ARA's arbitration procedures. I also agree to abide by the Constitution, Bylaws, and Rules and Regulations of the Atlanta REALTORS® Association, the Georgia Association of REALTORS®, and the National Association of REALTORS® which are made available to me at the office of the Atlanta REALTORS® Association, and if required, I further agree to satisfactorily complete within 180 days time, (2) two New Member Training Requirements and a reasonable and non-discriminatory written examination on such Code, Constitution, Bylaws, and Rules and Regulations. I further agree that my act of paying fees shall evidence my initial and continuing commitment to abide by the aforementioned Code of Ethics, Constitutions, Bylaws, Rules and Regulations, and duty to arbitrate, all as from time to time amended. I irrevocably waive all claims against ARA or any of its officers, directors or members, for any acts in electing or failing to elect, advancing, suspending, expelling, or otherwise disciplining me as an applicant, or as a member. Upon the expiration of said membership for any cause, I will discontinue the use of the term REALTOR® and return to ARA all certificates, signs, seals or other indications of membership in ARA, the State Association and the National Association of REALTORS®. I consent that ARA, through its Membership Committee or otherwise, may invite and receive other information and comment about me from any member or other person, and I further agree that any information and comment furnished to ARA by any person in response to the invitation shall be conclusively deemed to be privileged and not form the basis of any action by me for slander, libel, or defamation of character.

SIGNATURE OF APPLICANT

BY SIGNING, I consent that the REALTOR® Association (local, state and national) and their subsidiaries may contact me at the specified address, telephone numbers, fax numbers, email address or other means of communication available. This consent applies to changes in contact information that may be provided by me to the Association(s) in the future. The consent recognizes that certain state and federal laws may place limits on communications that I am waiving to receive all communications as part of my membership.

I agree that, if accepted for Membership in ARA, I shall pay the fees and fees as from time to time established. I understand that should I not complete (2) two New Member Training Requirements within the prescribed 180 days from the date of my application that I will be automatically dropped as an applicant for membership and that there will be no refund of any portion of the fees paid. I hereby certify that the foregoing information furnished by me is true and correct, and I agree that failure to provide complete and accurate information as requested, or any misstatement of fact, shall be grounds for revocation of my membership if granted.

Signed _____

Name (Please print) _____

Dated _____ 20 _____

OPTIONAL PAYMENT PLAN

☐ BY CHECKING THIS BOX, I authorize my enrollment in the Payment Plan, understanding and agreeing to the below described.

If you are a REALTOR® member and your primary membership is held with the Atlanta REALTORS® Association, you have the ability to participate in a new member payment plan. Your 1st installment will include the \$70 application fee, plus (1/3) one-third of the pro-rated dues amount. Each subsequent installment will be (1/2) one-half of the remaining balance and will be charged approximately (30) days from your 1st installment date.

Terms: In signing up for the payment plan, you authorize the Atlanta REALTORS® Association to **charge your credit/debit card account** for your membership dues in (3) consecutive monthly installments. Should any installment payment decline, you will automatically be removed from the payment plan and the balance will be due in full at that time. A credit card or debit card is required to participate and the same card must be used for all (3) installments.

NOTE: all payments are non-refundable.

CREDIT CARD

In order to maintain your security, we will contact you within 3 business days to collect your payment information.

CHECK PAYMENT

Make checks payable to: Atlanta REALTORS® Association

Payment in full of \$ _____ Check # _____

IMPORTANT REMINDER

This application is the first stage in becoming a Member of the Atlanta REALTORS® Association. You must complete (2) two New Member Training Requirements within 6 months of joining the Association. Notices will be sent out once your application is processed.

EFFECTIVE MEMBERSHIP DATE FOR TOP PRODUCERS VOLUME CREDIT

If applicant completes both New Member Training Requirements within 6 months of application to ARA, the effective date shall be the date the application was received in ARA Office.

===== **FOR OFFICE USE ONLY** =====

Date Received _____

Office NRDS ID# _____

Applicant's NRDS ID# _____

Orientation Date _____

Last COE Date _____

Notes _____

Date Completed _____

Dated _____ 20 _____